

# UK HAND-BUILT BESPOKE COTS & CARE BEDS

SALES  
BROCHURE



**Oswestry  
Care Beds**

**01691 718218**

[info@oswestrycarebeds.co.uk](mailto:info@oswestrycarebeds.co.uk)  
[www.oswestrycarebeds.co.uk](http://www.oswestrycarebeds.co.uk)

*Direct from the  
maker to the user*

# OUR STORY

## We are the leading UK manufacturer of specialist custom-made beds.

We are a small, family-run business spanning three generations in a remote village in North Wales. We began making bespoke cots for a customer based in London. From this small-scale start, we went on to develop bespoke cots for two much larger companies.

Up to now, since the first Oswestry Care Bed was developed 17 years ago, we have worked with third-parties to sell our beds.

As our range of products and services is constantly growing and improving, *we are now selling directly to hospitals, charities and end-users* to best meet their needs, from initial consultation to delivery and aftercare.



*Why choose Oswestry Care Beds?*

# EVERY DETAIL COUNTS

Our beds are created by a team of highly skilled carpenters with over 50 years experience of building medical frames for the NHS and the Spinal Unit of the Robert Jones and Agnes Hunt Hospital in Gobowen.

What sets us apart is that our bed bases are not supplied overseas, we build our own. Every detail down to the metalwork is made in our UK workshops meaning that each bed can be made to the exact specification of the customer. This includes shelving and one-off door or padding requirements. Uniquely, we are able to measure-up and make a cot or care bed to fit any size room & easily supply replacements parts and fittings without delay.



## QUALITY GUARANTEED

As our cots and care beds are produced in-house, we can guarantee the highest standards of workmanship, personal service and end-user comfort.

**“By cutting out the middle man we can ensure fair pricing for all of our customers, providing the specialised bed you need from the makers directly to the customer”**

Einion Davies, Managing Director



## One of a kind beds that make a difference

We manufacture one of the only care beds in the UK that moves from a 20cm step-in height to 80cm when raised – perfect for nurses to work at a comfortable height, and ideal for elderly users to get in and out of.

## THE BEDS



We will help you to create the specification for a care bed or medical cot that will work best for you in your particular space. Almost anything is possible, including a unique colour scheme.

All of our standard beds come with lockable doors on one side, a fixed side of solid wood, static bed base and Hi/Lo legs included. With the height of doors starting from 50cm upwards to 120cm and an entry height of 40cm up to a maximum travel height of 80cm.

Our care beds and medical cots can be built with a low step-in height of just 20cm, which can then be raised to 80cm or anything in-between. This enables nurses to work at the appropriate height for the patient, and also facilitates easy access for elderly users. Ours is the only care bed on the market with such a low step-in height, which follows on from our 17 years of continual product development.



## DOORS

The bed's full-access doors can be manufactured with perspex window insets, wooden bars or even solid-wood panels – whatever the customer requires. Each door has a sturdy lower catch which locks into the bed's bottom rail when closed, and the two middle doors also have a robust upright lock.

Our standard configuration is to have two double-section doors along one side of the cot, the other side being fixed with either polycarbonate window insets, wooden bars or solid wood. However, as you might have guessed, if the customer requires doors along both sides for easier access, this can be provided (at extra cost) – these are custom-built products after all.



## Every detail made to your specification.

Our bed frames are made from the finest beech wood as standard, but we can use other woods (at extra cost) if preferred - oak, for example. The bed's supporting metal legs are painted yellow as standard, but as with everything else about the bed, any colour legs can be supplied, albeit at an additional cost.

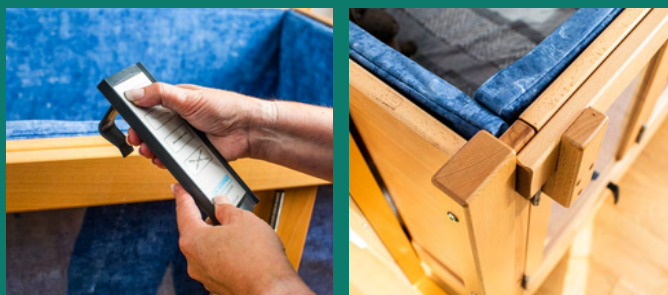
## PADDING

Padding on the inside of the bed can be added, with a choice of blue or pink as standard. These are attached by velcro to the head-board, foot-board, doors and fixed side. For extra strength, the padding can be screwed to the frame of the bed if required, preventing the padding being removed by the patient.



## OTHER EXTRAS

Additional optional extras are available such as lockable handsets, door safety bars and brackets, and thermal castors.



## STANDARD BED LOWERED



## STANDARD BED RAISED



- 180 x 80 x 70cm high frame with head and foot-board
- Doors to one side & fixed on the other side
- Low step-in height of 20cm (raisable to 80cm) £1,800 with legs included.

### Extras shown include;

- Profiling bed base (£750)
- Padding (£550)
- Safety bar & brackets (£150)
- Polycarbonate windows in the doors (£80).
- Total price of the bed shown, with all extras: £3,330 (assuming VAT relief is claimed)



## EXTRAS AVAILABLE:

- Hi/Lo legs with low step-in height of 20cm (raisable to 80cm).
- Profiling bed base (in three sections, each raisable separately).
- The inside measurements can be made to any length, up to 1m wide with a profiling bed base, or up to 1.2m wide with a static bed base.
- Doors can be made and fitted to both sides.
- A polycarbonate window can be fitted in the head or foot-board.
- The frame can be made using any type of wood (beech is used as standard).
- Transparent polycarbonate panels can be fitted in the doors.
- The wooden frame can be painted any colour.
- A door safety bar and brackets can be fitted.
- A sliding lock can be fitted over the middle doors for extra security.
- Padding can be screwed to the frame (velcro fastening is used as standard).

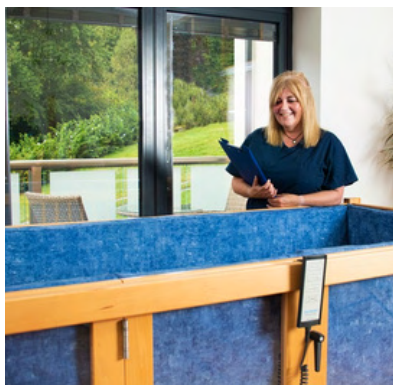
**PRICES FROM:**

**£1,350 excl VAT\***

depending upon size and  
extras required

\*VAT relief allows chronically sick or disabled people to buy eligible items such as our beds at 0% VAT - [click here for more information.](#)

## THE BUYING PROCESS



After the initial enquiry, we would arrange to come out and do an assessment. We can bring a sample bed with us to show the client and therapist. As the bed will be manufactured exactly to the needs of the client we will go through every aspect of the bed.

1. Understanding where the bed will be situated, and ensure the bed will fit comfortably in the room.
2. Determine mattress size & internal bed size.
3. Understand entry height requirements.
4. Determine the number of doors needed, their height and configuration.
5. Understand the need for any feeding tubes access or other equipment.
6. Determine if they need a profiling bed base or just a rigid, static one.
7. Choose material for the padding. Choose configuration, widows for viewing, mixture of materials and if solid padding backing is needed.
8. Determine how secure they want the bed. Each client has different needs, some may be severely disabled and not move much and some may be quite active. We can strengthen the doors with extra locks and a safety bar across all doors.
9. The bed will be made at the Oswestry Care Beds workshop in Wales.
10. Delivery arrangements

**LEAD TIME 6-8 WEEKS**

These beds are made in house from start to finish including the profile base and Hi/Lo legs, we will provide the best after care possible with every spare part stocked and specialist help either over the phone or if needed in person.

## CHARITY BUYERS:

We're proud to work with charities and funders to enable families to bring their child home from hospital. We know how being able to do this can hugely benefit the mindset and wellbeing of the entire family, not just the child. Parents, siblings, relatives and friends alike, everyone benefits from having a child where they belong: in the comforting and reassuring environment of the home.

If you represent a charity looking to provide funding for cots and care beds, we understand that you want the best for your clients - so do we. At Oswestry Care Beds, we will work with you to make the process as simple and easy as possible.

Or if you have a family that would like to order a bed directly, please put them in touch with us and we'll support them every step of the way.



## ENQUIRE TODAY:

For more information or a sales quotation, please call **01691 718218** to speak to one of the team or email [\*\*info@oswestrycarebeds.co.uk\*\*](mailto:info@oswestrycarebeds.co.uk)

Please note, we always respond to our enquiries within two working days. If you do not receive a response from us, we advise that you check your spam folder - Thank you.

**We are also always happy to welcome you to visit our workshop, just ask!**

## PRIVATE BUYERS:

Being able to bring your child home from hospital can hugely benefit the mindset and wellbeing of the entire family, not just the child. Parents, siblings, relatives and friends alike, everyone benefits from having a child where they belong: in the comforting and reassuring environment of the home.

Similarly for elderly patients, a robust care bed that lowers to a step-in height of just 20cm, and which can then be raised in height overall, or being able to move profiled head/foot sections at the touch of a button, could make the difference between life in a healthcare establishment and the comfort of home.

Our care beds and medical cots are able to provide a feeling of home comfort and familiarity, whilst also retaining the quality and strict standards that a medically-designed and properly-built hospital bed brings. They provide personal comfort and safety, not just for children, but also adults and the elderly who usually report a sense of safety and reassurance without feeling enclosed.



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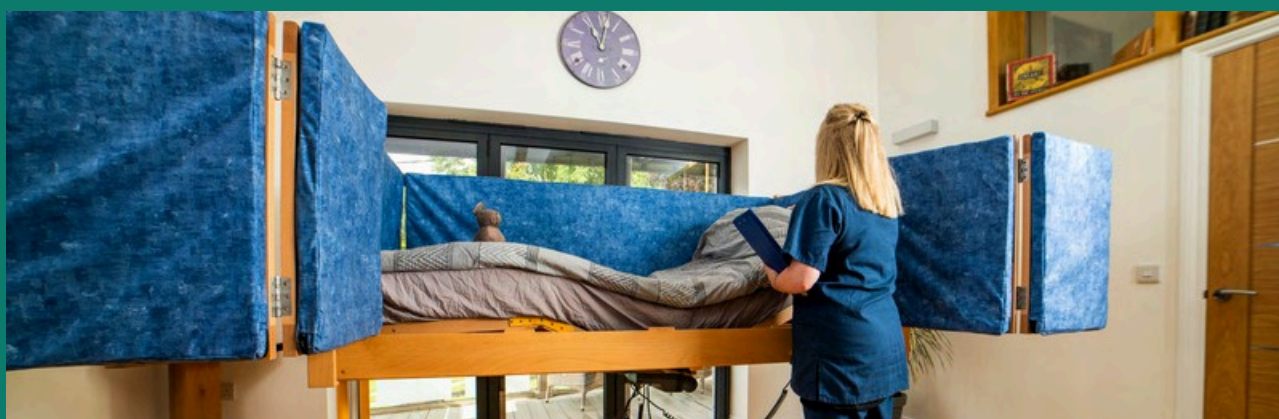
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## HEALTHCARE BUYERS:

Our specialised equipment such as our standing frames have been prescribed by NHS and other healthcare practitioners for decades, therefore we are trusted supplier and understand the procurement processes well. You can now rely on that same strong reputation to supply our care beds and cots.

### Designed in Great Britain for healthcare environments.

Oswestry Care Beds and medical cots are specifically designed for busy and demanding healthcare environments. This ensures that medical professionals are able to attend to their important daily tasks without having to worry about substandard equipment.



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Taking care of the environment every step of the way!

We pride ourselves on being a carbon neutral manufacturer. Steamed beech wood is sourced from local FSC sustainable sources and we recycle all our sawdust in order to heat our workshops.



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